

Assessment Review Board, State	Dennis Michael Mandell
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General Information

Board/Commission and seat you are seeking:
Assessment Review Board, State, Member

Additional Boards/Commissions of interest:
1) Assessment Review Board, State

State Boards/Commissions on which you have served
none

<i>First</i> Dennis	<i>Middlename</i> Michael	<i>Last Name</i> Mandell
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<i>Mailing Address</i> [REDACTED]	<i>City</i> [REDACTED]	<i>State & ZIP</i> [REDACTED]
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<i>Home/Message Phone</i> [REDACTED]	<i>Business Phone</i>	<i>Cell Phone</i>
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<i>Email Address</i> [REDACTED]	<i>Are you a registered voter?</i> Yes
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[REDACTED]	<i>Ethnicity</i> [REDACTED]
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Conflict of Interest

Certain boards and commissions require full disclosure of personal financial data under AS 39.50.010. If required for the board or commission for which you are applying, are you willing to do so?
No

Could you or any member of your family be affected financially by decisions to be made by the board or commission for which you are applying?
No

Please explain the potential financial benefit

Employment History

Employment work history including paid, unpaid or voluntary.
Managing Director of Mako Strategies for six years, prior senior vice president with Houlihan Lokey Howard & Zukin. Prior to that, he was a principal with Willamette Management Associates and managed Willamette's San Francisco offices; he was the managing director of litigation and forensic services for the West Coast at Grant Thornton LLP; and he was the Northwest managing director for KPMG LLP. In addition, Mr. Mandell has 18 years of experience working with ARCO, where he managed the evaluation of oil &

gas transactions and dispute settlements

Education, Training, Experience & Qualifications

List both formal and informal education and training experiences:

**Bachelor of Arts in Accounting from California State University, Fullerton in 1977
Master of Science in Taxation from the Golden Gate University in 1990**

List any professional licenses, certifications, or registrations and dates obtained that may be used as qualifying criteria:

**Bachelor of Arts in Accounting from California State University, Fullerton in 1977
Master of Science in Taxation from the Golden Gate University in 1990
NASD as a Registered General Securities Representative (Series 7, 63) - inactive**

List any community service, municipal government, and state positions held, and any awards received.

none

Conviction Record

Have you ever been convicted of a misdemeanor within the past five years or a felony within the past ten years?

No

Conviction Circumstances

Certification of Accuracy & Completeness

By submitting this online application, I swear the information I have entered on this form is true to the best of my knowledge. I understand that if I deliberately conceal or enter false information on the form my application may be rejected, I may be removed from the list of eligible candidates, or I may be removed from the position. I agree that the Office of the Governor may contact present or former employees or other persons who know me to obtain an additional information about my skills and abilities. I understand that the information on this application is public information and may be released through a legal request for such information.

Type "I certify"
"I certify"

Resumé Addendum
Dennis M. Mandell

Experience Mr. Mandell has provided financial services in North America and internationally for more than 30 years. His experience includes corporate financial advisory services, business valuation and dispute analysis.

Mr. Mandell routinely provides financial advisory services for corporate transactions such as restructuring, debt consolidation, buy-side and sell-side due diligence and sale of tangible and intangible business assets. His clients include financial institutions, insurers, investors and a wide range of industrial and technology corporations.

Prior employment Before forming his own company, Mr. Mandell was with Houlihan Lokey. Prior to that, he was a principal with Willamette Management Associates and managed

Willamette's San Francisco office; he was the managing director for the West Coast at Grant Thornton LLP; and he was the Northwest managing director for KPMG LLP. In addition, Mr. Mandell has 18 years of experience working with ARCO, where he managed planning and evaluation, M&A, and federal and state tax dispute settlements.

Education Mr. Mandell earned a Bachelor of Arts in Accounting from California State University, Fullerton in 1977 and a Master of Science in Taxation from the Golden Gate University in 1990.

Professional

Affiliations Mr. Mandell is licensed with the NASD as a Registered General Securities Representative (Series 7, 63) – inactive

Representative Experience Corporate Financial Advisory Services

Representative projects involving financial advisory services and negotiation assistance include:

 \$500 million facility shut-down and sale of equipment and real estate for a major technology manufacturing company.

 Corporate financial restructuring of work force, debt and sell-off of subsidiaries for a company with \$70 million in annual revenues.

 \$50 million purchase of a refinery and fuel distribution business.

 \$30 million software licensing transaction with a China based company

 \$20 million sale of an equipment rental company.

 \$5 million sale of retail optical stores.

Corporate Valuation Services

Representative projects requiring valuation analyses include:

 Fairness opinions for major oil & gas transactions

 A major oil and gas company for tax purposes.

 A \$100 million construction company for sale purposes.

 Valuation of a minority share in a \$100 million oil & gas company for tax purposes

 Hotel trade name for tax purposes.

 A mortgage brokerage firm for sale.

Corporate Dispute Services

Representative projects involving financial investigation and damage theory & calculation include:

 \$850 million crude oil windfall profits tax dispute and settlement between a major oil and gas company and the IRS.

 \$250 million oil royalty settlement between a major oil and gas company and the State of Alaska.

 \$200 million state income tax settlement between a major oil and gas company and the State of Alaska.

 The Trans-Alaska pipeline system tariff dispute and settlement with the Federal Energy Regulatory Commission and the State of Alaska involving hundreds of millions of dollars.

Patent infringement cases involving lost profits and reasonable royalties.

Publications "The Use of Corporate Acquisitions as a Strategy to Resolve Complex Commercial Litigation." Willamette Management Associates Insights, Autumn 2004. "Intellectual Property Economic Damages Case Study," Chapter 24 in The Handbook of Business Valuation and Economic Analysis, McGraw-Hill, 2004"Economic Damages Framework for Trademark Infringement." Willamette Management Associates Insights,

Summer 2004.

Representative Testimony Experience Valero Refining Company v. Encompass Power Services, Inc.

Provided report on the valuation and damages for Valero's Benicia refinery cogeneration facility. Attorney: Steve Rech (Schwartz, Junell, Greenberg & Oathout), 2006.

Bevco Limited; SABMiller plc v. Dole Food Company, Inc. et al.

Provided valuation, damage analysis and expert testimony for Dole's regarding the sale of its interests in Cerveceria Hondurena S.A. de C.V. Attorney: Andrew Frackman (O'Melveny & Myers LLP), 2005.

Press Release Wording

Dennis M. Mandell, [REDACTED] Salinas Ca, Managing Director - Mako Strategies, Accounting and Masters Tax degrees, over 30 years of providing financias services.

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